

Grant proposal interviews

August 11, 2020

3:02 p.m.

Present: Commissioner Stamper, Commissioner Fund, Commissioner Jackson, County Manager Erik Martin, Becky Butler, and Tamara Hayes

Guest(s): Frank Corbin, Larry McGee

Recorder: Tammy Martin

Presenter(s): Pete Crosby, CEO of Breeze, Phil Crocker of LC High-Speed Education Network

Pete Crosby of Breeze proposes to provide services to approximately 500 people that include, but are not limited to 300 net new sites to 200+ customers coming from other sources. Each blue perimeter is approximately a two-mile best-case service. Breeze equipment will be placed on these current towers and each tower has a verbal commitment at this point.

Approximately three people can use services at one time. This project will be completed by October 31, 2020. This project is not dependent upon further funding. The equipment will be in place by the fourth week of August. By August 20, 2020, customers will be able to join the network. There is a \$100 connection charge as well as a monthly charge for services of \$49-\$79 a month.

Proposed location of ten sites includes:

- Davis Hill Tower
- Triple Tower Chehalis
- Cardinal Watertower
- Winlock Watertower
- Winlock East Tower
- Sulkum Tower
- Napavine Watertower
- Crego Tower
- Adna Ceres Tower
- Adna Bunker Tower

TO-DO LIST / RECAP

Breeze:

Becky Butler: Follow-up questions to go before the Commissioners tomorrow at the Director's update.

Commissioner Stamper: asked to consider some kind of incentive that they could offer low-income families to help mitigate costs.

Education Network:

Dollar amounts coming from other sources were requested. Also needed to know Phil's service contract amount. The United Way is the fiscal manager. Becky asked to have a discussion with Debbie Campbell. What are the contract amounts and do these meet our scope. What is the \$150,000 for and benefiting?

Joe Clark and Phil Crocker representing the Lewis County High-Speed Education Network propose to help close the internet connection gap. They have identified approximately 200 families that currently have zero access in Chehalis and upwards of

500 other families that have zero access in Lewis County. The Education Network uses current providers such as Toledo Tel, PUD, Comcast/Xfinity, T-Mobile, Breeze, and Blue Sky to provide access in places that do not currently have it. The metrics are data driven from the student information form the school districts. They call families to verify and then solicit. They map the locations that do not have connectivity and work with vendors to get those internet connections to families that need it. For families that choose not to connect, The Education Network creates hot spots. The new infrastructure would go to places that need it. Their goal is to provide service to school age children. There will be safeguards in place that ensure bandwidth access. The Education Network currently has about \$450,000 in funds coming from other sources. Joe Clark said that fees are for this time period. There have been no long-term fees discussed. This is trying to establish connectivity for children for the next 12-18 months.

Adjourned at 5:11 p.m.